

## Elasticity Lab

Elasticity is a measure of how Quantity changes in response to changes in Prices. To enhance comparisons across products, it has no measurement unit. It is defined as the Percent Change in Quantity/Percent Change in Price. It can be applied in several contexts (for example, demand, supply, income, and comparisons across products). The difference lies in the quantity and denominator chosen.

$$E_D = \frac{\Delta\%Qd}{\Delta\%P}$$

Another difference lies in how you compute the percent change values, which depends on the data available. Percent change is computed as:  $\Delta Q/Q$

If you have two points: Q1, P1 and Q2, P2.  
For example (200, 10) and (210, 8)

$$E_D = \frac{(Q2 - Q1)/Q1}{(P2 - P1)/P1} = \frac{(210 - 200)/200}{(8 - 10)/10} = \frac{10/200}{-2/10} = \frac{0.05}{-0.2} = -0.25$$

Which uses the percentage change from point 1 to point 2.  
But, you get a different number if you compute the change from point 2 to point 1:

$$\frac{(Q1 - Q2)/Q2}{(P1 - P2)/P2} = \frac{(200 - 210)/210}{(10 - 8)/8} = \frac{10/210}{-2/8} = \frac{-0.4762}{0.25} = -0.19048$$

The problem lies in choosing the Q and P to divide by.  
Instead of choosing one of the end points, one solution is to compute the average.  $(Q1+Q2)/2$ , called the arc elasticity, and gives the same value regardless of which point you start with.

$$E_D = \frac{(Q2 - Q1)/(Q1 + Q2)/2}{(P2 - P1)/(P1 + P2)/2} = \frac{(210 - 200)/(200 + 210)/2}{(8 - 10)/(10 + 8)/2} = \frac{0.012195}{-0.5556} = -0.21951$$

If you have an estimate of the demand curve, or the slope of the curve at a point, you can compute the point elasticity:

$$E_D = \frac{dQ/Q}{dP/P} = \frac{dQ}{dP} \frac{P}{Q}$$

Say  $Q = 250 - 5P$ , which uses the slope from the example.  
The point elasticity at P1, Q1 (10, 200) is

$$E_D = \frac{dQ}{dP} \frac{P}{Q} = -5 \frac{10}{200} = -0.25$$

Because the number is always negative, we often leave off the sign.

## Lab Assignments

1. Given two points (P,Q): (15, 120) and (18, 100)
  - a. Compute the arc price elasticity of demand
  - b. Compute the point elasticity of demand at both points.
2. Given the following demand curve:  $Q_d = 300 - 8P$ . Compute the elasticity of demand at three points:
  - a.  $P=30$
  - b.  $P=20$
  - c.  $P=5$
  - d. Also, find the point at which  $E_d = -1$

Income elasticity examines the percent change in  $Q_d$  for a percent change in income.

3. Using the arc (average) formula, compute the elasticity of income for
  - a.  $Q_1=110, Y_1=10,000; Q_2=170, Y_2=15,000$
  - b.  $Q_1=110, Y_1=10,000; Q_2=150, Y_2=15,000$
  - c.  $Q_1=110, Y_1=10,000; Q_2=100, Y_2=15,000$

Cross price elasticity examines the change in the quantity in one product given the change in price of a potentially related product.

4. Compute the cross-price elasticity for the following and identify the relationships
  - a.  $Q_a=110, P_b=12; Q_a=135, P_b=9$
  - b.  $Q_a=110, P_b=12; Q_a=90, P_b=9$
  - c.  $Q_a=110, P_b=12; Q_a=110, P_b=9$